# Asterisk Ship Agency Management Solution

powered by Microsoft Dynamics NAV























Helping Businesses Run Better

# Asterisk Ship Agency Management Solution Powered by Microsoft Dynamics NAV



In the ship agency management business, we know that lowering operational and administrative costs is your topmost concern. This can be achieved through a variety of ways; ensuring that husbandry services are delivered on time, vessel operations are well coordinated and an effective way of managing multiple port calls would be established. A system that can instantly connect you with ship owners, operators, charterers and ship boards would be a great advantage to your business as well as a transparent method of communicating pricing structure so your customers would get exactly what they are charged for. Securing trust by creating a hub for your customers for them to view the activities and up-to-date information and movements of their vessels and creating a standard operational method and procedure for all your agents to follow would also be a strong suit for your business. Asterisk Marine Ship Agency Management Solution provides that and more.

# Why Choose Asterisk Ship Agency Management Solution

Different industries need a solution specifically created to fit their environment. The ship agency/ shipping management industry has unique requirements that are varied and challenging to understand and acquire in nature.

Asterisk Marine Ship Agency Management Solution is created specifically for this type of business, perfectly tailored to handle its special requirements. A ready-to-use solution, it automatically reduces implementation and deployment time and lowers product risk. From handling multiple port calls, effective tracking of fund activities, proficient coordination with ship owners, operators and more, the Asterisk Marine Ship Agency/ Shipping Management Solution provides you a comprehensive system for your business.

The ship agency/ shipping management business is laden with various complex processes; vessel management activities, payment and expenses transactions, transparent reporting, port calls, not to mention data integration and sharing. Asterisk Marine Ship Agency Management Solution gives you more reign in running your ship agency/ shipping management business.

# Why Choose Microsoft Dynamics NAV

Ease of use and integration Individuals and organizations using Microsoft Office tools such as Outlook and Excel would find it comfortable to fully optimize Microsoft Dynamics NAV, with its familiar functions and intuitive user interface. It's designed to integrate smoothly with current Microsoft systems, streamlining processes and workflow.

Fast ROI, Low TCO When considering factors that affect total cost of ownership (TCO)— such as licensing, services, training, deployment, administration, and maintenance—Microsoft Dynamics NAV is regarded by many customers and industry analysts as one of the best values in the industry.

Tested and Reliable Having more than 85,000 installations in multiple countries and the global network of Microsoft partners makes it a tested and highly effective, world-class ERP solution

Sure-Step Methodology Microsoft has the Sure-Step methodology which gives customers a better understanding of how the ERP system would be implemented, what practices would be followed and what processes would be involved.

Hub and Spoke Operation Microsoft Dynamics quickly adapts to your business ever evolving demands, bringing you the agility you need to adapt and positively respond to industry and market trends and re-allocated existing investments. It conforms to your businesses best practices and version upgrades are flexible and easy to implement, even integrating it with your other existing ERP softwares is possible.

Continued excellence With over 9.5 billion dollar budget in research and development, you can be assured of the revolutionary level of quality Microsoft Dynamics offers to its customers

Trusted Worldwide Our global network of partners and consultants brings Microsoft Dynamics the high quality of expertise, driving successful results.



# The Complete Marine - Ship Agency Management Solution



### **Key Points**

# **Integrated Communication Channel**

Connect with ship owners, operators, charterers and ship boards as efficiently and as immediately as possible. Coordinate and simplify multiple port-call operations while still fulfilling customer needs and requirements. Establish a method enhanced with transparent capabilities when it comes to providing your customers details and information regarding their vessels; movements, activities, schedule and transactions as well as pricing structures for related ship-agency services. Track the status of vessels with ease. Quickly view and generate reconciliation reports with necessary parties, such as the ship owners, agents, etc.

# **Effective Vessel Management**

Plan crew and voyage expenses, keep track of activities and transactions, provide agency/voyage estimates, as well as a comprehensive list of agents responsible for a vessel. Vessel scheduling and liner scheduling report are provided, as well as its updated report about its movement and loading and discharging record. Comprehensive information regarding the crew list of certain voyage is also available. Hiring a necessary number of crew personnel for ships and vessels is easier with the system, as well as crew and vessel maintenance.

# **Efficient Tracking of Fund Activities**

Payment transactions and methods can be done in advance. Transfer them quickly in the nearest available payment station, adjust the advance payment with ease and even refunding capabilities are included. Changing billing customer information is available as well as viewing and generating a split expense invoice. Manage proficiently ship management-related activities and log them in purchase journal or general journal. Set-up a system for controlling and tracking budget for each vessels.

# **Unique Functionalities**

# **Voyage Master**

- Expense transaction
- Advance Transaction
- · Crew Master
- Vessel Invoice Status
- Vessel Crew
- Agency/ Voyage Estimates

# **Expenses**

- Vendor
- Expense purchase invoice
- · Expense purchase credit invoice
- · Ship management purchase journal
- Ship management general journal

# Invoicing

- Generate invoice
- Change billing customer
- · Split expense invoice
- Assign/Unassign DA
- · Track status of vessel

# **AP History**

- Agency Estimate
- Voyage Setup
- Update Vessel Position

#### **New Vessel Setup**

- · Chart of Accounts
- Customer Vessel setup
- · Track weight of vessel
- Multiple revenue
- Collect on Behalf/Interdependently
- BL report format

# **Human Resource Managemenet**

- E-Leave Management System
- E-Payslip Management System
- E-Attendance Management System
- E-Claims Management System
- Sort and categorize employees through their education, employment history, current job title, skills attained, trainings attended, etc.

# **Payroll Management System**

- Submit CPF/ IR8A / IR21 and related documents conveniently
- Salary structure is based on applicant's or employee's education, work history, skill set. etc.
- All kinds of levy are also taken into account and are processed
- Payslip generated data includes details such as OT pay, allowances, deductions, CPF information (if applicable)

# **Business Intelligence**

- Automatic Reports
   Create charts, graphs and formulas easily within your excel file.
- Immediate & Unified Data
   Grab and update information seamlessly, without having to export, copy/paste or reformat anything.
- Fast Distribution
   Schedule reports and automate its data refreshing and distribution

# **Advance Payment**

- Transfer advance payment entry
- Refund advance payment entry
- Adjust advance payment entry
- Advance payment stations

# **Budget entry**

- View expenses for each vessel
- Set budget for each vessel



# **Asterisk Marine Ship Agency Mangement Solution**



#### **Profile**

Founded on 1988, Asterisk Computer (FE) Pte Ltd has been in the consulting business for 20 years, making us one of the market leaders in implementing & deploying business enterprise application software solutions. With more than 2,000 licensed customer users, 50 highly esteemed & experienced consultants (averaging an experience of 10 years and more) and global committed partners, we have effectively provided service to ship agency management businesses by giving them the best practice for their industry.

Our 20 years of experience in IT consultancy, software innovation and our best practice of industry solutioning-methodology have given us teeming domain knowledge and keen insights in helping our customers to run their business.

#### **Awards**

- 2011 Microsoft Dynamics President's Club
- 2010 Microsoft Dynamics President's Club
- 2008 Microsoft Dynamics President's Club
- 2007 Microsoft Dynamics President's Club
- 2010 Microsoft Dynamics ERP Partner of The Year
- 2011 Accredited Microsoft Sales Specialist
- 2011 Accredited Microsoft Pre-Sales Specialist
- 2011 Accredited Microsoft Sure-step Project Methodologies Specialist
- 2011 Accredited Microsoft C-Side Development Specialist
- 2011 Nominee for the Microsoft Dynamics ERP Partner of The Year

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#### Ship Agency/ Ship **Ship Services** Oil Bunkering Shipping Chandling & Repairs Management Set-up ISSA and Enables effective Track vessel and Allow usage of trade **IMPA** industry managing of cost vessel owner details nomination standard cross and revenue Vertical Industry Solutions references generating activities Provides updates Allow back to back and status of each order Communicate via Centralize parcel job process from industry standard information for easy relevant Special payment tracking, dispatche-commerce departments terms based on platforms of ing and labelling delivery ShipServ and MTS • Effectively stores job Seamless history for Allows 3 price types: Get best pricing integration of standardization of Fixed, MOPS (Mean from suppliers activities, from work schedules of Platts) and printing labels, Bunker wire View customer's choosing shipping Provides estimated credit history time completion/ Calculate financing agent to generating invoice requirement for for each trade terms each job process **Vessel / Owner Profile Financial Managment** of Business **Multiple Company Consolidation/ Reporting Business Intelligence Payroll Mode Customer Relationship Management**

